## How Do Real Estate Commissions Really Work?



## **Neiman Marcus Service at Wal Mart Prices!**



## Power In A Buyer's Market? Sell You Home For Less And Net More!

<u>Their Way</u>				
Price  •Closing Cost •Balance •Prorated Tax Net at Closing •Tax Refund	\$250,000 \$ 18,396 \$150,000 \$ 325 \$ 81,279 \$ 325			
Final Net	\$ 81,604			
Detailed Closing Cost report				
Title Policy Escrow Fee Recording Fee Document Prep Tax Certificate Release of Lean Fee Home Warranty Realtor Commission Discount Points Repairs Miscellaneous Interest Owed Transaction Fee	\$ 1,699 \$ 250 \$ 50 \$ 150 \$ 50 \$ 30 \$ 400 \$ 15,000 \$ 0 \$ 0 \$ 468 \$ 299			

1	Team Nelson's	s W	'ay
	Price	\$ <u>1</u> \$ 15 \$	7,000 0,789 0,000 325 5,890 325
	Final Net	\$ <u>8</u>	3 <mark>6,211</mark>
	Detailed Closing Cost	report	t
	Title Policy Escrow Fee Recording Fee Document Prep Tax Certificate Release of Lean Fee Home Warranty Realtor Commission Discount Points Repairs Miscellaneous Interest Owed Transaction Fee	*	250 50 150 50 30 400 7,410 0 0 468 299

With Team Nelson you can sell just below your neighbor and... BUY NEW FUR NITURE

Use Team Nelson's program "Buy Any Home Thru Me, and I'll Sell Yours For FREE!"; and you can SELL your house FOR LESS and actually NET MORE!! On a \$250,000 house, we will save you \$7,500 in fees. This gives you the advantage when competing with your neighbors!

I GUESS THE BEST THINGS IN LIFE ARE FREE!!!